

# Door To Door Sales Canvasser

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- Essex
- Competitive salary
- Job type: Permanent, full-time

We are looking for a Lead Generator to join our growing team within the Eco (Energy Companies Obligation) Sector and provide additional support to our Door to Door sales team operating in the Essex area.

Our sales team are promoting the main products under the Government funding schemes, such as cavity and loft insulation, often completely free of charge to the homeowner.

Our client is a supplier of finest quality products, delivering to the homes of their customers throughout England. Well established and proud of their excellent customer service, our client is looking to add to their existing door to door sales team.

## **Purpose**

- The purpose of this role is to maximise sales to external customers.

## **Main Duties:**

- To be able to work anywhere within a defined geographical area as required by the Company for the proper performance of your duties.
- To be able to achieve targets set by the Sales Manager and Team Leader
- To dress in accordance with the company dress code.
- To ensure that you follow the customer service policy and procedure when knocking doors, being polite at all times.
- To ensure that you check the Agents website on a daily basis for any up to date information.
- To make sure that you obtain the correct information from customers to enable orders to go through.
- To ensure that all orders are input on a daily basis via the Agents Website.
- To ensure that timesheets are completed on a daily basis.
- To ensure safe working and to abide by Company Health & Safety policy
- Any other task given to you by the Sales Manager and Team Leader

## **Knowledge and Skills Required:**

- Excellent communication skills
- Accuracy and numeric skills
- Good Customer Skills
- Ability to take on new knowledge and retain information

Due to the high volume of applicants, should you not hear from us within seven days of your application, please assume you have not been successful.

